



Protection Strategies Incorporated Capabilities Statement



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Protection Strategies Incorporated Company Overview



Core Capabilities

Enterprise Security & Risk Management

- Strategic Planning
- Mission & Operations Analysis

Security Management Preparedness

- Preparedness Planning
- Mitigation Strategies

Integrated Security

- Personnel Security
- Physical Security
- Material Management Control & Accountability
- Operational Security
- Training, Testing & Evaluation

Information Technology

- Cyber Security
- IT Continuity & Recovery Planning
- Managed IT Support Services
- Systems Integration

Decision Support for Incident Management

- Incident Evaluation
- Incident Response
- Enterprise Recovery or Reconstitution

Protection Strategies Incorporated (PSI) a Service Disabled, Veteran-Owned Business (SDVOB) engages industry recognized professionals worldwide to provide security management and consultant services to U.S. Departments and Agencies, international organizations, and commercial corporations.

Founded in 1998 as a small vulnerability analysis and risk management company, PSI has grown to become a recognized provider of integrated, multi-disciplinary security services to Government and commercial clients.

We are widely recognized for providing comprehensive programs that integrate a broad spectrum of security disciplines including: physical, technical, personnel, operations, communications and cyber. PSI is an industry leader in the use of advanced threat and vulnerability modeling methodologies, cost-benefit analyses, and other risk management tools which help to optimize cost effectiveness.

PSI employs a talent pool of highly skilled, seasoned professionals each of whom possesses an impressive background in a variety of disciplines. PSI's corporate leadership team possesses over 200 years of combined national level security services experience in the areas of protective force services, on-site security surveys, vulnerability and threat assessments, risk assessments, personnel security adjudication, critical infrastructure protection and physical security training.

In addition to our domestic programs, PSI has conducted international operations in support of both the U.S. and hosting nations that include:

- The Middle East
- Central and South America
- Africa
- Europe

For more information about PSI and Teaming Opportunities, please contact:

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Protection Strategies Incorporated Contract Vehicles



Core Capabilities

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Below are various contracts and GSA schedules that may be used to procure services from PSI.



GSA Schedule 84

Contract No: GS-07F-0442N
Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response

GSA Schedule 738X

Contract No: GS-02F-0067T
Human Resources & EEO Services

GSA Schedule 874 –

Contract No: GS-10-F-0369M
Professional Services Schedule (PSS)
Professional Engineering Services (PES)
Federal Supply Schedule: 00CORP
SIN 871-1, Strategic Planning for Technology Programs/Activities
SIN 871-5, Integrated Consulting Services



U.S. Department of State, Africa Peacekeeping Program (AFRICAP)

Contract No: SAQMMA16D0070



NNSA TEPS

Contract No: DE-NA0001356
Technical, Engineering and Programmatic Support Services

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Small Business Teaming - PSI's selection of teaming partners is based on the needs of the client, the specific tasks required and the need to fulfill small business participation requirements. PSI currently maintains relationships with both large and small businesses (including 8(a), Woman-Owned, HUBZone, and Service-Disabled Veteran Owned businesses) and holds Teaming Steering Committee meetings to grow and maintain those relationships. PSI also has an internal business development group that actively seeks new business partners through searches of Small Business Administration (SBA) information, the System for Award Management (SAM) site, and participation in industry conferences.



Protection Strategies Incorporated Enterprise & Mission Assurance Global Security Support

Enterprise & Strategic Risk Management Planning

- Security Strategies
- Mission & Operations Analysis

Emergency Management Preparedness

Mitigation

- Preparedness Planning
- Mitigation Strategies
- Integrated Security

Operations & Management

Personnel Security

- Physical Security
- Operational Security
- Training, Testing, & Evaluation
- Materials Management, Control & Accountability

Information Technology

Technical Assurance

- Cybersecurity
- Continuity & Recovery Planning
- Systems Integration

Decision Support for Incident Management

Response & Recovery

- Incident Evaluation
- Incident Response
- Enterprise Recovery and Reconstitution

Enterprise Assurance

PSI's Global Security Operations are aligned to five Strategic Business Units and are based on meeting organizational concerns to effectively plan, prepare or mitigate, respond and recover from any type of undesirable event.

PSI frames our approach to security via Enterprise Assurance; an organizational-wide activity enabling leadership to define and achieve operational effectiveness which crosses all boundaries of the organization.

Enterprise Assurance is designed as an integrated, enterprise-level approach for building the capacity of organizations to adapt to today's operating reality—encompassing new transnational issues from an external perspective, while resolving internal challenges resulting from accelerated changes and unfolding and complex business environments. This approach does not simply resolve operational issues, but the impact to your organization due to such factors as political, economic, technological, legal, or actual physical threats.

Enterprise Assurance moves beyond the traditional reactive, mitigation or containment approaches to security, towards a proactive, enterprise-wide collaborative-based mode of operations. Mission Assurance follows an integration approach seeking capabilities which enable leadership to cope with multi-dimensional, multi-challenging environments.

Enterprise-wide Assurance seeks to blend physical, personnel, and cybersecurity / information assurance, risk management, Continuity of Operations Planning (COOP) Business Continuity Planning (BCP), Critical Infrastructure Protection (CIP), emergency management, decision support systems, and transformational leadership practices to enhance the resilience, flexibility and assurance of mission essential functions, processes, technology, personnel and facilities.

A few of our clients:

- Department of Homeland Security
- Federal Emergency Management Agency
- Secretary of Defense
- White House Military Office
- Office of the Director of National Intelligence

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Protection Strategies Incorporated Enterprise & Strategic Risk Management



PSI's Risk Management & Analysis processes of selecting and implementing business and security countermeasure options achieve an acceptable level of risk at an acceptable cost.

PSI's prescribed analytical risk management (ARM) process provides a systematic approach to acquiring and analyzing the information necessary to guide decision makers in the protection of assets and operations and the allocation of security resources. Experts on PSI's staff have been involved with the ARM process from its inception as an outcome of the 1998 attacks on the embassies in Kenya and Tanzania. Since that time, the capability of ARM has been substantively expanded.

The process utilizes risk analysis techniques designed to allow clients—whether corporate leadership, security managers, analysts, or technicians to perform their planning, implementation, and evaluation of risk-based security strategies whether currently existing or for future business endeavors.

PSI frames risk analyses and vulnerability assessments from an all-hazards approach—natural, man-made, and technological—and the full range of inclusive incidents. From these vulnerability assessments, PSI can develop a Design Basis Threat (DBT) to profile the type, composition, and capabilities of potential adversaries. The DBT outlines the set of adversary characteristics for which the operators and organizations together have protection responsibility and accountability.

PSI has decades of professional experience conducting vulnerability assessments of critical assets and high value targets nationally and internationally and has performed assessments ranging from nuclear facilities and power plants to metropolitan transit systems and international banking organizations.

Our processes and methodologies are closely aligned to preparedness management programs such as those used by government and commercial entities.

Risk Management & Analysis Capabilities

Assets Assessment

- Critical Asset & Priority
- Undesirable Event
- Impact Rating

Threat Assessment

- Threat Category
- Adversary or Condition
- Threat Rating

Vulnerability Assessment

- Asset
- Undesirable Event
- Vulnerability
- Vulnerability Rating

Overall Risk Assessment

- Asset
- Undesirable Event
- Threat/Threat Rating
- Vulnerability/Vulnerability Rating

Countermeasure(s) Options

- Adjusted Vulnerability Rating
- Original Risk
- New Risk & Level of Mitigation Achieved

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Protection Strategies Incorporated Enterprise & Strategic Risk Management



PSI's established and effective capabilities in Security Strategies and Mission & Operational Analysis provide our customers with the planning strategies to prepare for the complex task of protecting assets among rapidly changing political, social, and technological changes.

Security Strategies

PSI identifies and analyzes enterprise missions and operations to successfully plan, solidify, transition, or re-engineer enterprise risk management solutions.

Utilizing proven business implementation processes and analyses, PSI designs and develops mission strategies to establish operational baselines and ultimately secure critical infrastructures.

A comprehensive Security Strategy is as critical as a business plan to enterprises expanding business opportunities. With PSI's expertise to effectively support new and ongoing client operations, our senior-level team supports all aspects of an organization's security strategy including strategic planning concept of operations (CONOPS), business plans, implementation plans, system architecture plans to enable best-practice security strategies.

Security Strategies

- Strategic Planning
- Concept of Operations (CONOPS)
- Multi-Year Strategy & Program Mgmt. Plans
- Implementation Planning
- Modeling
- Policies
- Performance Metrics
- Quality Assurance

When an organization faces complex internal or external events, any number of issues may force managers to identify, reevaluate, and re-prioritize critical corporate project and program operations in order to survive. Unexpected events may require the configuration and implementation of new processes, systems, or operations previously undefined. PSI's Senior Advisory / Response Group subject matter experts analyze, develop, and implement the concepts and solution sets needed to accurately respond to and resolve those issues—regardless of the complexity. We build your strategies not just on growth, but security and survivability.

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Mission & Operations Analysis

A clear requirement to securing critical business assets and operations in our dynamic global environment is the engagement of leadership to prepare for events which could unexpectedly impact their organization. In a rapidly fluctuating political, social, economic, and technological environment you cannot ignore the implications where the smallest incident could quickly escalate into a crisis event.

PSI's extensive experience in conducting Mission & Operations Analysis for commercial and military organizations and the U.S. intelligence community establishes PSI experts with a full understanding of enterprise and strategic risk management and how to implement solutions to resolve critical issues.

Our processes and methodologies utilize a wide range of risk analysis and business evaluation techniques designed to allow clients—whether corporate leadership, security managers, analysts, or technicians—to identify, evaluate, develop, and then implement risk-based security strategies for future business endeavors.

Mission & Operations Analysis Capabilities

- Risk Management & Analysis – Threat, Vulnerability, Risk Analyses
- SWOT Analyses – Strength, Weaknesses, Opportunities, Threats
- PESTEL Analyses – Political, Economic, Social, Technological, Environmental, Legal
- Transition Planning
- Business Process Reengineering (BPR)
- Cost / Benefit Analyses
- Public Relations /Media
- Physical Security Program Analysis

PSI frames risk analyses and vulnerability assessments from an all-hazards approach—natural, man-made, and technological—and the full range of inclusive incidents. PSI has decades of professional experience conducting risk and vulnerability assessments of critical assets and high value targets nationally and internationally, and has performed assessments ranging from nuclear facilities & power plants to metropolitan transit systems and international banking organizations. We also understand business competitive analyses and support clients with SWOT style analyses for internal evaluation and PESTEL analyses for external / global business analyses. As needed, we can help reengineer and transition organizations to respond to this dynamic environment.

Protection Strategies Incorporated Integrated Security



PSI mitigates organizational risks by resolving personnel, physical, and security issues and providing the resources to sustain the ability to operate during a crisis event.

Integrated Security Capabilities

Personnel & Physical Security

- Adjudication Support
- Credentialing & Badging (to include PIV/HSPD-12)
- Executive Protection
- Facility Security, Mgmt. & Ops.
- Armed Guard Force Operations
- Force Protection
- Watch Office / Dispatch Operations

Operational Security

- Forward Logistics Support - Supply Chain Management
- Information & Document Control
- Operations Assessment
- International Operations
- Development, Guidance
- Intel Analysis & Program Management

Training, Testing, & Evaluation

- Plans & Programs
- Curriculum Development, Training, & Evaluation
- Gaming & Exercise
- Situation Awareness

Materials Management Control Accountability

- Global Support to Nuclear Materials Tracking
- Nuclear Materials Control & Accountability (NMC&A) DHS
- Command & Control Centers – Monitor, Control, Safeguard Level-5 Containment Facilities

PSI provides a complete portfolio of Integrated Security support services to ensure protection, identify, or reduce risk, and where needed, evaluate, respond, and recover organizational assets from incidents across the full range of natural, technological, and manmade undesirable events.

Personnel and Physical Security: PSI provides high quality, high profile, professionally trained security personnel and protection force (pro-force) teams to a wide variety of facilities. Services offered include: Plain clothes or a fully integrated uniformed guard force; armed security specialists/pro-force fully trained and qualified in firearms use; DOE and DoD cleared guard personnel.

Operational Security: PSI's worldwide Operational Security capabilities provide organizations with the processes to protect critical information from adversary observation. In addition providing personnel to carry out operational security programs, PSI's team of experts provide organizations with capabilities, operational assessments, intelligence analysis, and intelligence program management.

Training, Testing & Evaluation: PSI has developed, implemented, and managed security training programs for clients that address a range of needs including, emerging nation military and police force training, protective force programs for highly sensitive sites in the U.S., and operational security training programs for large installations. For all of its training programs, PSI uses the Systemic Approach to Training (SAT). This approach ensures personnel are expertly prepared for assignments by gaining the necessary knowledge, skills, and attitudes to fulfill the most critical efforts.

Nuclear Materials Management & Accountability: PSI provides highly classified program support for managing and safeguarding U.S. nuclear materials (Category 5) worldwide to include materials entering or exiting the U.S. PSI assists tracking, reporting, and reconciling nuclear material transactions and reports for the DOE National Nuclear Security Administration (NNSA)

A few of our clients:



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Protection Strategies Incorporated Emergency Management Preparedness

Utilizing proven risk management, business process and business continuity, and organizational analyses, PSI evaluates and secures critical infrastructures across disciplines.

Emergency Management Preparedness Capabilities

Preparedness Planning

- Continuity of Operations (COOP– HSPD-20/FCD-1)
- Business Continuity Plans (BCP)
- Business Impact Analyses (BIA)
- Critical Infrastructure Protection (CIP & HSPD-7)
- Emergency Management Plans
- Succession Planning
- Devolution Planning

Mitigation Strategies

- Emergency Ops Centers (EOCs)
- Relocation Sites
- Communications Plans
- Transportation
- Occupant Emergency Evacuation Plans
- SOPs

Limited resources, personnel, and budgets force organizational managers to identify and prioritize corporate assets deemed most critical to ensuring preparedness and/or mitigation of an undesirable event. Effective and thorough preparedness planning and mitigation strategies can help ease the strain on limited resources. Without preparedness planning and mitigation strategies, critical assets could be left exposed to risks and in the end cost more resources.

Preparedness Planning: When an organization faces complex internal or external risks, the challenge is to effectively prepare for or mitigate calculated threats. To ensure your organization's infrastructure is sustainable during any type natural, manmade, or technological event, PSI provides experts who understand the critical steps to developing successful continuity of operations (COOP) plans, business continuity plans (BCP), Critical Infrastructure Protection (CIP) planning, and solutions for all phases of emergency preparedness.

Mitigation Strategies: Second to preparedness planning, PSI helps establish the structures, specifications, and protocols to mitigate risks and the effects of incidents. This may include, for example, the design and development of emergency operation centers (EOCs), occupant emergency evacuation plans (EOPs), relocation sites with communication and transportation strategies, plans, and SOPs.

PSI's preparedness planning and mitigation strategy planning align to emergency preparedness management programs from both commercial best practices and those of the U.S. Department of Homeland Security.

Prioritization of what is important to an organization can be challenging and substantive skill and cooperation are required to determine the preparedness level of activities needed to ensure successful response to and recovery from an incident.

PSI Experts have provided Strategic Risk and Emergency Management Solutions to Executive Branch Departments & Agencies, the US Military Services, Department of Homeland Security & their Offices & Bureaus, and to commercial, public, and private organizations worldwide.

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Protection Strategies Incorporated Information Technology



PSI's Information Technology competencies provide our customers with the full spectrum of support, planning, operations, development, and integration to ensure operability, security, stability, and scalability.



Cybersecurity: PSI delivers cybersecurity expertise to government and commercial clients worldwide that addresses the complex issues related to building a comprehensive cybersecurity strategy. PSI's expertise especially serves those engaged in critical infrastructure protection and who work with sensitive information.

IT Continuity & Recovery Planning: Being prepared for the unexpected with the ability to minimize impact on operations is critical in today's technology-based environments. PSI provides customers with what they need to plan, prepare, mitigate risk, and respond to the occurrence of such an event.

Systems Integration: PSI systems integrators provide support to clients in the process of linking together different computing systems and software applications physically or functionally, to act as a coordinated whole. Our Systems Integration processes bring together discrete systems utilizing a variety of techniques such as computer networking, enterprise application integration, business process management or manual programming. Solutions sets often utilize off-the-shelf software, and pre-configured components as opposed to more expensive, customized programming packages or unique manufacture components and can address needs of legacy systems and sensitive information systems. PSI also understands budget constraints and can apply open- source technologies.

Information Technology Capabilities

- Information Assurance
- IT Risk Analysis
- Cybersecurity Assessments & Policy Development

IT Continuity & Recovery Planning

- Disaster Recovery Plans
- Contingency Planning
- Co-location Services

Systems Integration

- Network Design
- Network Cabling
- Hardware Installation

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Protection Strategies Incorporated Incident Management



PSI provides expert incident evaluation, response, and recovery plans, programs, and operations to ensure successful organizational recovery and reconstitution.

PSI's management of entire lifecycle of an incident provides end-to-end mitigation strategies to ensure continuing operations or recovery of operations. All three key phases of an incident are managed:

Incident Evaluation: Characteristically, a threat or incident unfolds in two ways—with or without warning. Although continuity programs may be years in development, at the time of an event, critical decisions are expected within minutes or hours. PSI experts have established effective procedures and protocols to mitigate the risks to operations when threats are identified and overall risks increase. These protocols allow decision makers to change operating procedures and establish alternative responses.

Incident Response: Viable incident response requires time-sensitive actions taken at the onset of an event where undesirable activity could bring harm to the organization. PSI's experts understand that response must be to all types of threatening incidents: natural or manmade crises, cyber incidents, public release of compromising information via social media or other online avenues, or even the untimely departure or death of a key leader. The timely response to an incident ensures the organization has the strategies, protocols and procedures, and predetermined mechanisms to skillfully address critical infrastructures for resolution to respond to the incident.

Enterprise Recovery and Reconstitution: Business recovery is more than recovery; it's a return to a new dimension of operation. PSI implements processes for an integrated effort to restore an infrastructure and the social and economic life of an enterprise to a normal or improved level of operation following a crisis event. PSI's Enterprise Recovery and Reconstitution experts provide an organization a strategy and a game plan to not only recover from an incident, but to reestablish itself among incident targets to gain both position and value in the market place.

PSI's comprehension of entire lifecycle of an incident provides our clients end-to-end mitigation strategies to ensure continuing operations or recovery of operations at the onset and throughout a crisis event. All three key phases of an incident are managed. Incident Recovery is the final phase to this process.

PSI Experts have provided Incident Evaluation, Response, and Recovery Solutions to Executive Branch Departments & Agencies, the US Military Services, Department of Homeland Security & their Offices & Bureaus, and to commercial, public, and private organizations worldwide.

Incident Evaluation Capabilities

- Incident Recognition
- Verification / Validation
- Event Driven Security Triggers
- EOC Activation
- Occupant Emergency Plans (OEP)
- Threat / Intel Acquisition

Incident Response Capabilities

- COOP Operations
- Team Activations
- Relocation Sites
- EOC Operations
- SOPs
- Incident Command Systems ICS & NIMS (HSPD-5)

Enterprise Recovery of Reconstitution Capabilities

- Predefined Goals
- Business Recovery Plans
- Reconstitution Plans (FCD-1)
- Lessons Learned

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